

Mark Your Calendars

# FIA Business Conference & Membership Meeting



**TUESDAY, MARCH 5, 2019**

*in conjunction with the AFA Convention & FIA MarketPlace*

## **Baxter's Interurban Bar & Grill**

717 S Houston Ave #100 | Tulsa, Oklahoma  
Just around the corner from the Convention Host Hotel

|                                     |                |
|-------------------------------------|----------------|
| <b>Exhibitor Badge Pick-up**</b>    | <b>5 pm</b>    |
| <b>Cocktails &amp; Networking</b>   | <b>5 pm</b>    |
| <b>Dinner</b>                       | <b>6 pm</b>    |
| <b>Membership Meeting</b>           | <b>6:30 pm</b> |
| <b>Guest Speaker Mark Wabschall</b> | <b>7 pm</b>    |
| <b>Networking</b>                   | <b>8 pm</b>    |

### **Advance Registration Required.**

**FIA Members receive up to 2 complimentary dinners and 2 drinks per person.**

**Additional Guests | \$30 each**

### **Dinner Options**

Herb Breast of Chicken with Rice Pilaf and Sautéed Asparagus  
Angus Sirloin Steak over Whipped Potatoes and Green Beans  
Salmon Filet served with a Potato Tart and Sautéed Asparagus  
(Vegetarian Option)

Tomato Basil Pasta - Linguini with Artichoke Hearts, Tomato, Onion, Basil with Garlic, Wine and Parmesan cheese.

**\*\* This will be the only Tuesday option for Exhibitor Badge Pick-up.**

# Special Guest Speaker



## Mark Wabschall

### HOW TO PREPARE FOR BUSINESS ACQUISITIONS WHAT TO KNOW BEFORE YOU BUY OR SELL

Mark has over 40 years of experience as a Financial Executive. Over his career he has directed the acquisitions of 25 companies with a combined valuation of nearly 2 billion and raised over 1 billion of debt and equity. Unlike most CFO's, Mark is also a Certified Magician and entertains children and adults alike. The presentation will walk you through how to prepare your business for acquisitions and how to review financial statements to determine your business value.

#### BUSINESS CONFERENCE & MEMBERSHIP MEETING REGISTRATION

Member Company Name \_\_\_\_\_

Name, 1<sup>st</sup> Comp Ticket \_\_\_\_\_

Name, 2<sup>nd</sup> Comp. Ticket \_\_\_\_\_

Additional Guest Name \_\_\_\_\_

Additional Guest Name \_\_\_\_\_

Guest Ticket Order (if more than 2 comp. tickets):

# \_\_\_\_\_ x \$30 for each additional Guest                      Total: \$ \_\_\_\_\_ USD

Check (payable to FIA)     Credit Card

Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

Print Name on Card \_\_\_\_\_

Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Signature \_\_\_\_\_

**Advance Registration for all tickets is Required. Return by Feb. 25, 2019.**

Mail to: FIA, PO Box 173, Clinton, MS 39060

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